

March 17, 2020

Dear Colleagues,

As the situation surrounding the Coronavirus/COVID-19 pandemic continues to evolve, two things remain constant for law firms:

- Our obligation to serve our clients, and,
- Our continuing financial obligations satisfied by cash flow

Both of those obligations can be put in jeopardy if you find yourself unable to easily carry on with your practice because, for example support staff are unable to work remotely and clients are unable to attend at your workplace.

### **FIRM SUPPORT**

*The Ross Firm* is uniquely qualified to assist your law firm in meeting both client and financial obligations. Understand, *The Ross Firm* is a leading high-tech firm. We are a paperless, cloud-based practice that regularly uses remote meeting technologies to liaise, not only with our clients and others, but with opposing counsel.

Here is a partial list of things we regularly do, that we can, during this crisis, do for you.

- Paperless, video real estate transactions completely remotely with clients never in our offices, including document review, signatures and registration closings.
- Facilitate remote video case meetings and document signings.
- Remotely prepare and serve emergency pleadings,
- Prepare and obtain Articles of Incorporations remotely,
- Prepare and deliver Wills
- Remotely prepare, serve, negotiate and have executed Minutes of Settlement.

We can, on your behalf do just about anything you could do before the pandemic, if you properly instruct us. It goes without saying - your existing relationship with your client will be scrupulously respected and maintained.

If you think you could use some help in maintaining your practice, give us a call and talk to us. Call Quinn Ross at 519.525.3570, or email Quinn at [qmross@rossfirm.com](mailto:qmross@rossfirm.com).

Please reply to address checked



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## **MEDIATION SERVICES**

Rather than having litigation matters sit on hold, perhaps for months, you and your clients might consider **Mediation**. *The Ross Firm* is exceptionally positioned to continue to help family law clients while Ontario's Court system is indefinitely suspended.

Parties need not put the resolution of their family law disputes on hold and lawyers need not sit idly by during the hiatus. *The Ross Firm* can help.

Our senior family lawyers, Elli Cohen and Jenn McMillan have over 30 years of combined experience to provide parties directed, expert matrimonial mediation services. Our team can prepare all required documents for the parties. Remote mediations using our digital meeting technology makes it possible for the parties and their counsel to meet virtually. Without a personal attendance you can still protect yourself and others while moving the matter forward.

This is a solution that could save your client thousands of dollars while appropriately adding to your firm's cash flow.

If you think we can help, get in touch with us. Contact us at [www.rossfirm.com](http://www.rossfirm.com) or Elli Cohen at 519.525.6420.